



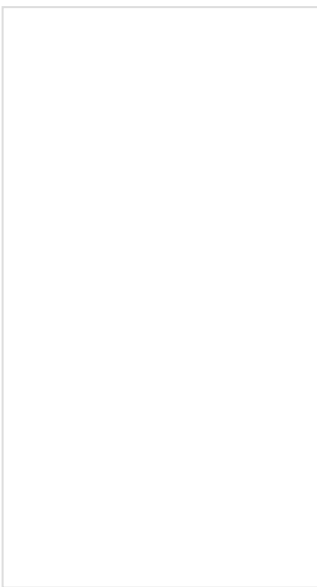
Known By The Companies We Keep!

BUSINESS SUMMIT

February 11, 2005

8:00 a.m. – 1:00 p.m.

Chesapeake Conference Center



Chesapeake Economic Development
501 Independence Pkwy., Suite 200
Chesapeake, VA 23320

Postage
Here

2005 BUSINESS SUMMIT

Friday, February 11, 2005

8:00 am – 1:00 pm

Chesapeake Conference Center

A strong partnership between business and local government is vital to a city's success. Join key leadership from the private and public sectors in this independent discussion of business issues.

8:00 am Registration and Continental Breakfast

8:30 am Welcome Statement

8:45-9:15 am 2005 Economic Forecast

John W. Whaley

*Deputy Executive Director, Economics
Hampton Roads Planning District Commission*

9:15 am Break

9:30-10:30 am Concurrent Breakout Sessions

A. Small Business Financing

B. The Development Process

C. Workforce Development

10:30 am Break

10:45-11:45 am Concurrent Breakout Sessions

A. Small Business Financing

B. The Development Process

C. Workforce Development

12:00-1:00 pm **Complimentary Luncheon**

**Sponsored by:
Troutman Sanders LLP**

PROGRAM

SMALL BUSINESS FINANCING

SESSION A – MONROE ROOM

What is the critical path to finance a new or expanding business? Talk to the experts about today's lending environment and expectations, pitfalls to avoid, and ways to form partnerships to achieve your goals.

Moderator - Rick Nikkel, Business Development Manager
Chesapeake Economic Development Department

Barry A. Mathias, Senior Credit Officer, Monarch Bank

Robert F. McLoone, Economic Development Specialist
U.S. Small Business Administration, Richmond Office

R. Patrick Gomez, Vice President
Tidewater Business Financing Corporation

Mark Heede, Project Finance Manager
Virginia Small Business Financing Authority

THE DEVELOPMENT PROCESS

SESSION B – TAYLOR ROOM

The development approval process is critical to Chesapeake's economic development efforts. A panel discussion among industry leaders will focus on current issues.

Moderator - R.J. Nutter, II, Esq., Partner, Troutman Sanders LLP

Jim Bradford, Director of Planning, Hassell & Folkes, P.C.

Jeffrey J. Wermers, President, Wermers Development, Inc.

Thomas C. Kleine, Esq., Partner, Troutman Sanders LLP

Chris A. Sanders, Vice President, Robinson Development Group, Inc.

WORKFORCE DEVELOPMENT

SESSION C – MADISON ROOM

What is workforce development in today's competitive job market? How do you attract, develop, and retain your workforce? A panel of human resource professionals will address these topics and more.

Moderator - Carolyn Orner, Director Human Resources
Mitsubishi Chemical

Theresa M. Bryant, Vice President for Workforce Development
Tidewater Community College

Preston A. Wilhelm, Director, Workforce Services
Virginia Department of Business Assistance

Judy Begland, President & CEO, Opportunity Inc.

Otis Jackson, Acting Manager, Chesapeake Office
Virginia Employment Commission

2005 BUSINESS SUMMIT REGISTRATION FORM

Please complete and return via mail or fax (757) 382-8050 by [February 4, 2005](#)

NAME _____

COMPANY _____

ADDRESS _____

PHONE _____ FAX _____

EMAIL ADDRESS _____

I Will Attend Lunch: YES _____ NO _____

Breakout Sessions Preferred (choose 2)

Session A 9:30 _____ Session B 9:30 _____ Session C 9:30 _____

Session A 10:45 _____ Session B 10:45 _____ Session C 10:45 _____

FOR MORE INFORMATION: Contact (757) 382-8040 or email to research@chesva.com